

# **MEDICINE FITNESS WELLNESS** Growth

The revolution of Hydrojet

IN MEDICINE & WELLNESS

Variable nozzles, intuitive control, modern design, best price on the market — **directly from the manufacturer**.

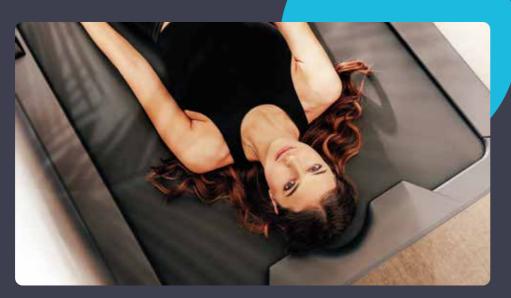


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# **NEW DIMENSIONS** FOR YOUR OFFER

Open **new paths**. Strengthen your staff. Leave the **competition behind**. With one product.









#### **HYDROTHERAPY IN ITS STRONGEST FORM**

**PHYSIOTHERAPISTS** &

**HEALTH MANAGEMENT** 

**BRILLIANT OPPORTUNITIES** 

THE PROBLEMS OF YOUR CUSTOMERS, GUESTS & PATIENTS



# IN ITS STRONG-EST FORM

For more than 20 years, we have put our drive for innovation and our expertise into the VELUSJET<sup>®</sup> – adapting it to new branches and new visions. Here your benefit: Actually, you are buying 3 VELUSJETS®. The core product is the water jet massage bed itself. Three variants emerge from it, which you can choose and **change flexibly** – just **as you** need it now.

**BOOST FOR YOUR BUSINESS** –

We are developing the **most effective** waterjet massage bed on the market and we are constantly improving it. **Because of two reasons:** 



Physical complaints as well as stress are noticeably **alleviated** – **the effect** is proven. Our customers and clients benefit from the **VELUSJET**<sup>®</sup> in the **long term**.



Our **know-how** gets **the best** out of the Hydrojet: thanks to **innovative software** and high quality level.

# **YOUR NEW MOST RELIABLE EMPLOYEE**.

### What advantages does your branch have:

Because every branch brings different challenges, the product grows with your requirements - because we find the solutions that make your everyday life easier.



From **muscle relaxation** to pain relief, the **VELUSJET®** achieves noticeable results.



Sport and health are closely interrelated. The VELUSJET<sup>®</sup> supports the regeneration process.



Water jet massages score with a vitalizing effect and stress reduction.

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# MEDICINE

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More profit in your business.

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How to use the **VELUSJET**<sup>®</sup> profitably:

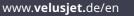
Scan the QR code and view on smartphone.

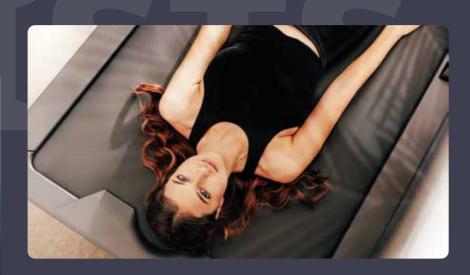
# **PHYSIO-**THERAPISTS & ORTHOPEDISTS

# When it comes to **health**, precision is key:

The VELUSJET<sup>®</sup> is a certified medical device that allows you to target trigger points. You can also convince your patients with a lasting and proven effect thanks to our preconfigured themed massages.

Various billing options







Try it out & arrange consultation



Scan the QR code and make an appointment on smartphone.

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#### We recommend: the VELUSJET® Professional

Tailored massage techniques, improved blood circulation, relaxation and **relief** from pain. A must for effective treatment!

#### Too many patients, $\bigcirc$ too little time?

- + Double your capacities
- + Create relief for your staff

#### Limited treatment options?

- + Expand your offer
- + We guarantee higher patient satisfaction

# A Not enough control with massage devices?

- + Individual settings for pressure and massage sequence
- + Targeted massage of body regions

#### Individual massages

#### **Proven effect**

#### Easy to lease

PHYSIO



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How to make the medical wellness trend work for you:

Scan the QR code and view on smartphone.

# CLINICS & HOSPITALS

Whether one of over 30 themed massages or a customized massage sequence:

> The water jets of the VELUSJET<sup>®</sup> precisely target your patient's particular ailments. With the help of our software, you can save your own or preconfigured programs on contingent cards. This allows your patients to use the device **without further assistance**. Alternatively, you can influence the treatment in real time using the separate touch panel.



Medical device of class IIa

Relief from numerous health complaints and pure relaxation. An ideal complement for optimal patient treatment.

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#### We recommend: the VELUSJET® Professional

#### Problems with prompt patient care?

- + More flexible work space for your personnel
- + Relaxed, effectively treated patients

#### **Difficulties with patients** suffering from pain?

- + Pain relief during and after treatment
- + A clear signal to patients: We act

#### Impatience among inpatients?

- + Freely accessible bonus for treatment
- + Promotion of relaxation and inner peace

#### **Relief for your staff**

**Targeted treatments** 

#### **Practical patient contingents**



# **REHABILITATION FACILITIES**

# **Individual** massages for your **patients** – increase **satisfaction**:

With a **VELUSJET**<sup>®</sup>, **your patients** benefit from massages that are precisely designed for **their clinical picture**. And you? You **strengthen your customer satisfaction** and additionally increase **your profit**.

VELUSJET<sup>®</sup> medical

Try it out & arrange consultation



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Various billing options

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#### We recommend: the VELUSJET® Advanced

**Pain relief** and **wellness** at the same time. Support the **rehabilitation** of your **patients** and increase their **well-being**.

# Hardly any offers beyond therapy hours?

+ Effective service enhancement

+ Relaxed, friendly patients

#### ( Do you have any doubt that such a device can be integrated into your company?

+ Precise configurated to your processes

+ Designed for continuous use

#### **[]]** Stagnating sales?

- + Easy way to increase sales
- + Billing via different options, ask for more information

#### Card or voice control

Unlocking with chips

#### **Configurable operating hours**



# LS & SPA

How wellness becomes growth.

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Do you need an inspiration? This is how the VELUSJET<sup>®</sup> fits into your company:

Scan the QR code and view on smartphone.

HOTELS & SPAS

## With the **VELUSJET**<sup>®</sup> your guests get more than just a massage. Pure relaxation **for all senses**:

Atmospheric lighting, soft music or a fragrance to breathe deeply: Thanks to two interfaces, you can connect other devices to the VELUSJET® and automatically create seductive luxury. When the massage begins, for example, the light dims or a gentle sound of the sea accompanies the relaxation experience.

Plus: Support with marketing









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Try it out & arrange consultation



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#### We recommend: the VELUSJET® Advanced

A wider range of **offers** and higher **customer** satisfaction: Offer your guests unique wellness experiences and stand out from the competition.

#### No spa or relaxation area?

- + Space-saving offer
- + Chance to include wellness in your offer despite limited space

#### **Unsatisfied customers?**

- + Extra attention for guests
- + Improve your offer
- + Seamless integration into your customer loyalty programs

#### No increase in turnover?

- + Customer acquisition also from your area
- + Regularly returning guests

#### More comfort for your guests

Less work

#### **Full access control**

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Relaxation is power.

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The transformation for your studio:

Scan the QR code and view on smartphone.

# **GYMS**

Round off the **personal routine** with the appropriate regeneration measure:

> This offer **becomes your USP** that sets you apart from others. Further benefits for you? The **high customer frequency** that the VELUSJET® allows or the simple connection to common payment systems, for example.

Amortization after a few months possible







Try it out & arrange consultation



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Muscle relaxation, improvement of well-being and wellness: an ideal complement for a holistic fitness experience and better recovery after workout.

#### We recommend: the VELUSJET® Advanced



#### **Dropping number of** registrations?

- + Strong sales offer for new and existing customers
- + Extraordinary expansion of your offers without additional personnel costs

#### (H) Many members who take their training holistically seriously?

- + Supports supercompensation
- + Promotion of the workout routine
- + Prevention of sports injuries

#### 100 No competitive edge?

- + Offer that sets you apart from other gyms
- + Unique selling position even in a difficult market

#### Happy hour times

Adjustable for workout

#### 24/7 permanent use

# Targeted unleashing of performance.

Increases the performance. Custom. Holistic.

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# **HEALTH MANAGEMENT IN YOUR COMPANY**

## Healthy employees, healthy company – **VELUSJET®** as the ideal complement for your company to increase well-being and productivity:

Those who take care **of their employees' health** also benefit from them for longer. If, on top of that, you give them time off from their **everyday** working lives, you win them over. The VELUSJET<sup>®</sup> is the ideal addition to any company. **Plus**: You can set operating hours or a specific employee quota **at any time**.



Increase the **well-being** and **performance** of your employees, promoting a healthy work environment.

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#### We recommend: the VELUSJET® Advanced

#### No good benefits?

- + Employee recruitment and retention tool
- + Increased performance of your workforce

#### **(H)** Employees with physical complaints?

- + Targeted and long-term pain relief
- + Short-term treatments without medical assistance or loss of working time

#### **100** Motivation problem within the team?

- + Sign of employee appreciation
- + Reduction of stress and staff absences
- + Promotion of mental health

#### **Reduced sickness rate**

#### **Increased employee** satisfaction

#### **Tax benefits**



# FUNCTIONS **WITH BRILLIANT OPPORTUNITIES.**

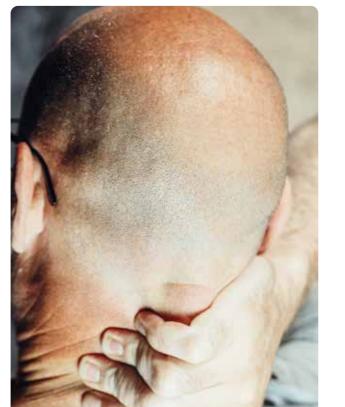
# What possibilities the water jet massage bed really offers you?

#### HERE A SHORT OVERVIEW:

### **O** Thematic massages

Each device is **usable** with **pre-configured** massage sequences that focus on **specific body regions**, modes of action or **occasions**.







### **Real-time control**

Depending on the model, the **massage sequences** can be adjusted and **controlled live**.

# O Asynchronous use

The pressure and the movements of the two nozzles can be adjusted and controlled asynchronously.

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# **O** Individual sequences

You can also create your **own motion sequences** that are designed to meet the **specific needs** of the user.

# **O** Trigger points

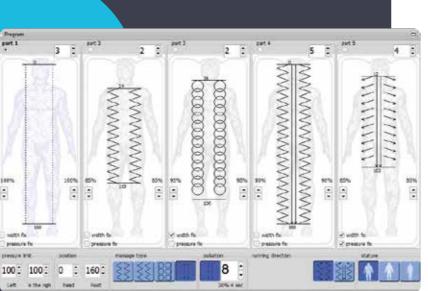
To **target** particularly **tense** or **painful** areas, the **water jet** can be **directed precisely** at them. FUNCTIONS

# **PERSPECTIVES OF INDIVIDUALIZATION.**

Especially because of the **associated software**, the **VELUSJET**<sup>®</sup> is much **more** interesting for therapists and medical professionals **than other** hydrojets on the market:

Because the software allows the precise and methodical treatment of tension and pain.





In the **wellness sector**, the software is also unbeatable: With it, you have **full control** over the use of the device.

#### Use of quotas

If a patient is to receive a massage of exactly 20 minutes or if customers are allowed to use the device a maximum of **5 times**, this can be set up with the software and used with NFC cards.

#### **Self-defined massages**

You can treat body width, length and locations with any pressure and with desired movement pattern - and save the settings in the software and/or on a card.



#### **Limited access**

Authorizations can be flexibly created or revoked with **a key** card or connection to existing access systems.

#### **Operating hours and** discount promotions

For example, if necessary, you can operate the hydrojet only from 8 am to 8 pm. An option that additionally contributes to the energy efficiency. Or you specify that massages are in the morning for the same price twice as long.

# THE FINAL LINE UNDER YOUR PAIN POINTS.



# Too much stress in the daily work routine?

Double staff, reduce effort? The VELUSJET<sup>®</sup> becomes your most efficient employee:

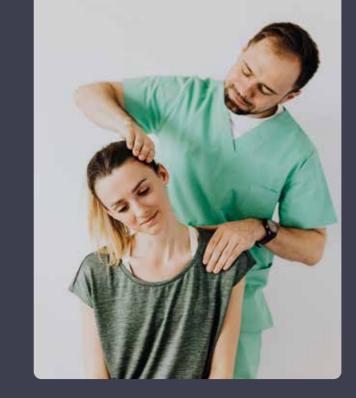
- + Simultaneous treatment of patients
- + Minimal supervision effort
- + Easy and intuitive operation











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# Is customer loyalty hard in your branch?

Does **satisfying patients in your clinic** seem impossible? In the gym, is **customer contact rather impersonal**?

- + Customers book out of curiosity
- + Customers stay because they are satisfied
- + Effective in any related branch

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# No unique market offer compared to the competition?

**Competitors are poaching** your customers, but you're unsure how to **stand out**?

- Convincing USP with wow-factor
- Competitive advantage in the medical
- as well as wellness sector
- Stand out without extra effort

# **VARIANTS OF PURE EFFICIENCY.**

Each option **is profitable.** But depending on your needs, we can respond to you individually:

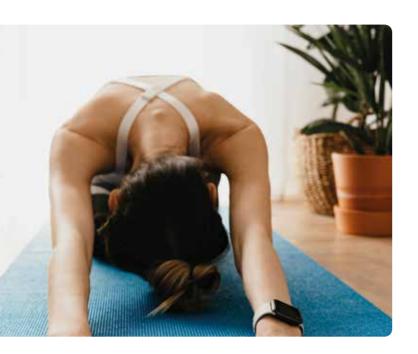
Do you need...

# The NFC cards?

- + Sales stimulating card display
- + Little explanation required & quick selection
- + Massages interchangeable according to season, occasions, etc.

#### ⊲≫ The voice output?

- + No further tools are necessary
- + Can be operated with closed eyes
- + Self-explanatory



#### Ь The touch panel?

- + Active intervention in massage sequences
- + Comprehensive massage libraries
- + Optimal additional offer also for therapists



Scan the QR code and discover the opportunities on smartphone.

# **BECAUSE THE CALCULATION WORKS.**

How quick the **investment** will **pay off for you**? If **your customers use** the hydrojet only 2 hours per day, this is how it works with average **pricing**:





Would you like a calculation for your individual circumstances in detail? Just contact us:

## **CUSTOMER SERVICE**

+49 2762 / 41993 - 4 | verkauf@velusjet.de

**VELUS**JET<sup>®</sup>





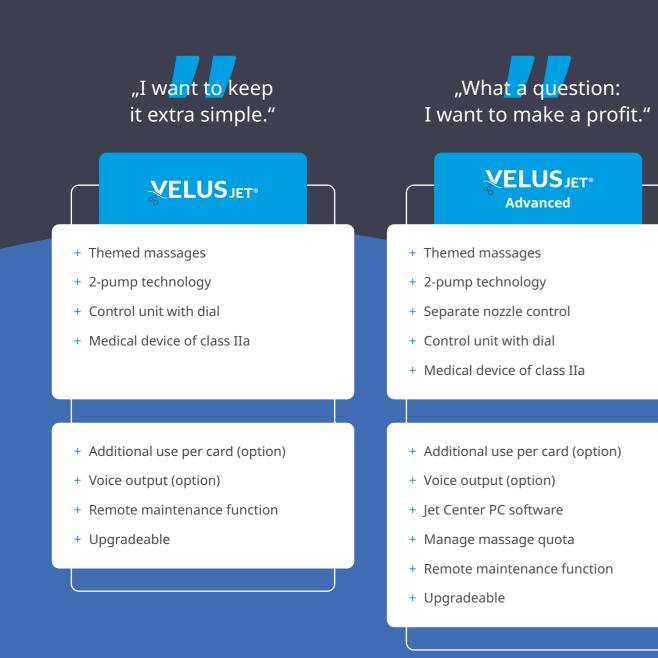




Scan the QR code and make an appointment on smartphone

# YOUR MODEL. **YOUR DECISION.**

If you are wondering which model is right for you: What do you plan to do with it?





"I want to have even greater success by treating physical ailments." **VELUS**JET® Professional + Themed massages + 2-pump technology + Separate nozzle control + Control unit with dial + Medical device of class IIa + Additional use per card (option) + Voice output (option)

- + Jet Center PC software
- + Manage massage quota
- + Remote maintenance function
- + Capacitive 10" touch panel
- + Library with 30 themed massages
- + Control of trigger points
- + Track massage position in real time
- + Individual massages

## Investment with vision:

The **VELUSJET**<sup>®</sup> models are **modular**. An upgrade can be performed at any time and additional functions can be added without limitation.

# STARTING OUT ON A SECURE BASIS.



Why the VELUSJET<sup>®</sup> and not any other hydrojet? Because our expertise - from software development to in-house production - brings out the best in the hydrojet concept. Among other things, these special features set us apart from the rest of the market:

#### **Smart Cooling**

The device **protects itself** from overheating: **energy-saving** and without further **water supply**.

#### R W

#### 7.4 bar pumps (2 pieces)

More powerful than other systems on the market, our hydrojet works with a pleasant and, above all, effective pressure. 2 Th se fo

#### **Free positioning**

Because the VELUSJET<sup>®</sup> design looks attractive from all sides and the connections are always accessible, the layout of your room does not matter.



#### **Robust materials**

Where others **use plastic**, we focus on **quality** and **durability**.

#### 2 separately controlled jets

The **VELUSJET**<sup>®</sup> is the only hydrojet with separate **pressure and motion control** for the left and right sides of the body.

#### LAN connection

Thanks to **Internet connection**, we can check **the device** for you **remotely** at any time for service purposes.

# **INSIGHTS INTO YOUR FUTURE SUCCESS.**

All the benefits you read about in this brochure are based **on proven facts**, experience and success stories.

For example, our customers say the following:



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#### "The VelusJet® is definitely different from the devices I knew before."

At Picard doctor's office, the bed is used to treat pain, tension and discomfort. The result:

- + Visible therapeutic successes accompanying drug therapy
- + In use three to six times a day
- + Repeatedly booked by patients

#### "The combination of wellness and training just fits into the concept."

Sportsclub4 is happy to have a much more pleasant atmosphere in the gym. Because guests no longer just complete their work out quickly, but linger and relax:



Scan the QR code and view on smartphone.

- + Guests use the massage for back pain, headaches and tension after work out
- + In use five to ten times a day
- + Users consistently report a lasting, positive effect

The Parkhotel Bielefeld Milser Krug has invested in the VELUSJET® following recommendations from its employees. A good decision, as it turns out:

- Extension of benefits for guests of the hotel
- Smooth integration of the bed into the daily routine
- More freedom in capacity & scheduling

to the patient."

Physiotherapy Wiesenhof is specialised in sports physiotherapy. Here, patients use the **VELUSJET**<sup>®</sup> following treatment:

- + Customized treatment measures through 2-pump technology
- in the new possibilities

Proven Expert 4,84 out of 5 \*\*\*\* **EXCELLENT** 89 customer reviews

Scan the QR code and

view on smartphone.







#### "The advantage is: We can effectively tailor everything

+ Holistic concept for the healing of sports injuries

+ The customers and the employees show great interest



# **THE PROBLEMS OF YOUR CUSTOMERS, GUESTS** & PATIENTS:





**YOUR NOTES** 








# Try it out & **arrange** consultation

Scan the QR code and make an appointment on smartphone.







**EXCELLENT** 89 customer reviews



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